

## **Cooperation Versus Competition Program**

## -Maps to Decide-

In everyday leadership practice it is always a task to look for new ways of maximizing profit and always a question, how to do that. Competing or rivalry might be tempting and motivating – but cooperation may promise more benefits or profit.



In this Training Program the participants first get acquainted step by step with the company leadership related baselines of natural horsemanship based on cooperation with the animals to reach goals together.

The third day of the program is devoted to an outdoor excercise, the **Maps of Cooperation Versus Competition**. In this 5 hour exercise smaller groups of 4-6 people compete each other in order to find all the landmarks they previously planned in their itinerary according a map of the terrain. During the period of strategy planning and executing the team members face several mental and physical challenges, thus ingroup cooperation and joint action is necessary. The planning period is an ideal stage to face time-management habits, problem solving skills and project management expertness. To take human resources into consideration, to manage individual aptitudes and abilities and to utilize them in teamwork is only one of the challenges – the rest will turn up in the terrain... In the tight teamwork of the groups to collect as many points as they can by touching the landmarks, each team is supported and escorted by a horse, as a full (and special) value member of the team, who contributes to the mutual success and achievements with his special aptitudes and shares the adventures with the human group members.

The outcome of the Program is to provide an opportunity to realize, harmonize and optimize the competitive and cooperative individual and group strategies and also supports the productive and progressive teamwork by the different group decision making techniques.

